



## **NextiraOne Appoints New Sales and Marketing Director to Build on Growing Revenues**

New financial director also further bolsters team

Lichfield - 9 January, 2007 - Leading European network services provider NextiraOne today announced the appointment of Perry Fawcett as its new sales and marketing director. Fawcett will focus on further improving customer satisfaction levels and helping guide NextiraOne to lead position in the UK IT services industry. NextiraOne has also strengthened its team with the appointment of Violetta Parylo as finance director.

Perry Fawcett joins from Star Technology Group - part of MessageLabs, an international IT security specialist - where he was vice president of sales and marketing. Perry brings a wealth of experience in IT services including IBM Global Services, Integris, Telindus and Equant.

“NextiraOne is growing significantly,” said Fawcett. “We will continue to focus on delivering outstanding service to our customers in the UK and throughout Europe and we will extend further our services portfolio to ensure that these customers can benefit fully from a converged IP communications environment,” Fawcett said.

NextiraOne has also appointed Violetta Parylo as finance director, responsible for financial and legal operations. She joins from business and technology services company Keane Inc., where she was UK finance director and brings 14 years experience in delivering strategic financial and business value. Prior to Keane, Violetta worked in various roles for venture capitalist group, 3i.

Violetta Parylo said: “I’ve joined NextiraOne UK at an exciting time for the company and my initial goal is to help the company hit its 2007 targets and help build a solid platform for growth going forward.”



Steven Skakel, managing director of NextiraOne UK, said: “We are at the stage now when we need higher level, unequalled expertise to build on our current impressive growth whilst maintaining and further improving customer satisfaction levels. Quality of service is the differentiator, and having Perry and Violetta on board will help give us that edge.”

NextiraOne, which generated revenues of more than €1billion in 2005, is Europe's largest independent communications solution integrator. With a direct presence in 16 European countries and more than 100,000 customers, NextiraOne is recognised as one of Europe's foremost providers of integrated IP communications solutions and managed services. In the UK, NextiraOne's customers include a wide variety of public and private sector organisations, among them Chelsea Football Club, Midlands Expressway (M6 Toll) and Middlesbrough Council.

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### **About NextiraOne**

Headquartered in Paris, NextiraOne is a leading provider of integrated enterprise network solutions and services that enable effective, reliable business communications. We work closely with our customers to create innovative solutions that go beyond technology to deliver measurable Business Value. We provide best-in-class technologies from leading partners including Alcatel, Cisco Systems, Genesys and Nortel. Discover more at: <http://www.nextiraone.co.uk>

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